

Applying Systems Change: Practice & Strategies



Friday, September 20, 2024

Before we start...

- Si necesita ayuda en Español, mándenos un correo a conversemos@vitalysthealth.org .
- Closed Captioning available.
- All lines muted upon entering the webinar.
- Please use the chat to ask questions throughout the session.
- Slides and more information at: <https://vitalysthealth.org/partnering-with-vitalyst/>.

Today's Presenters



Jennifer Splansky Juster
Executive Director
Collective Impact Forum, FSG
Pronouns: she/her/hers



Courtney W. Robertson
Director of Programs and Partnerships
Collective Impact Forum, FSG
Pronouns: He/Him/His

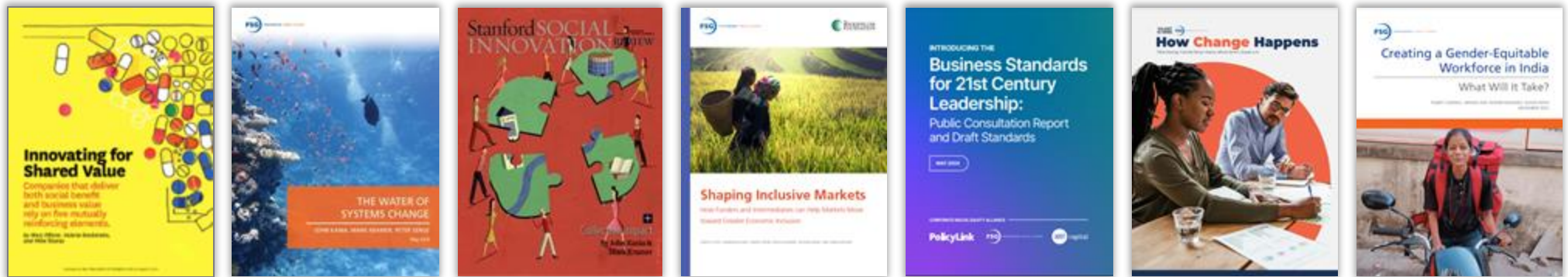


Applying a Systems Change Lens: Practice and Strategies

VITALYST HEALTH FOUNDATION
SEPTEMBER 20, 2024

FSG

FSG is a global social impact firm seeking to advance **health equity**, **economic mobility**, and **climate justice**. We work across sectors and across issues, guiding leaders to unlock transformation and create a more equitable world.



Our ideas and insights – **shared value, collective impact, equitable systems change, and inclusive markets** – continue to support changemakers across the globe.

Objectives for this session

- Deepen participants understanding of **systems thinking and systems change** as a tool for driving lasting and sustainable social change, and how it differs from programmatic work
- Explore the **central role of collaboration** to drive any systems change effort

What is a system?

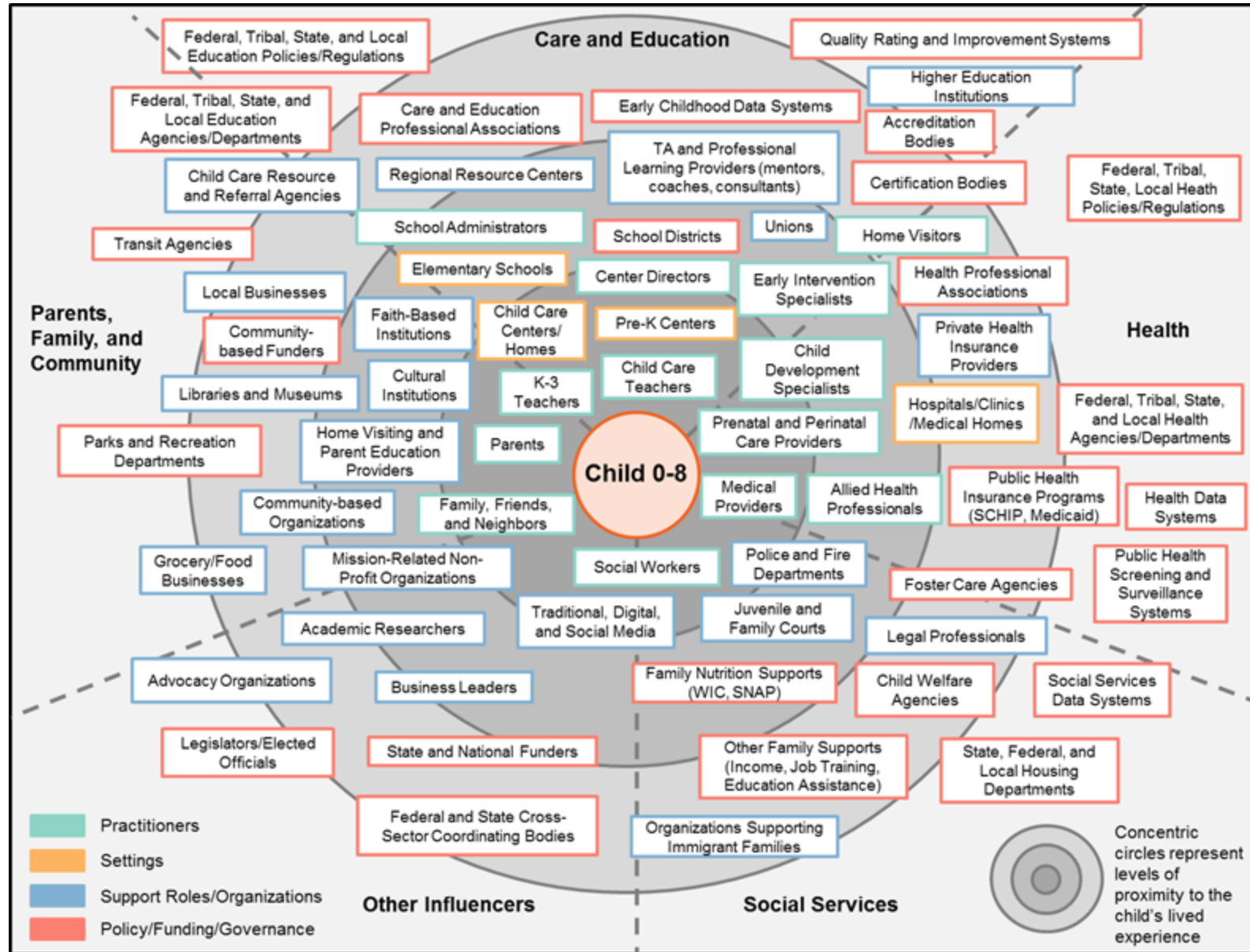
*A system is a set of **interconnected, interdependent and interacting parts** that form a complex, unified whole*

More simply: A system is a set of parts working together to form a more complex whole.

Characteristics of a System

- A unified whole whose goals and results emerge from the interaction of its components (which could be people, organizations, ideas, resources, policies, etc.)
- Nonlinear and often counterintuitive behavior
- Dynamic and constantly evolving
- Decentralized control with results emerging from the bottom-up as well as the top down

Illustrative Systems Map



Systems Change

Systems Change: “Shifting the conditions that are holding the problem in place.” - Social Innovation Generation in Canada

Systems change is an approach that influences root cause factors to create large-scale, long-term impacts on how these systems function and the outcomes they generate.

More simply: Systems change involves influencing how the parts of a system interact to alter the system's outcomes.

Systems Change Can Be Applied to Systems Impacting Every Element of a Healthy Community



Join at <https://www.menti.com/al3tleqgrn9l>

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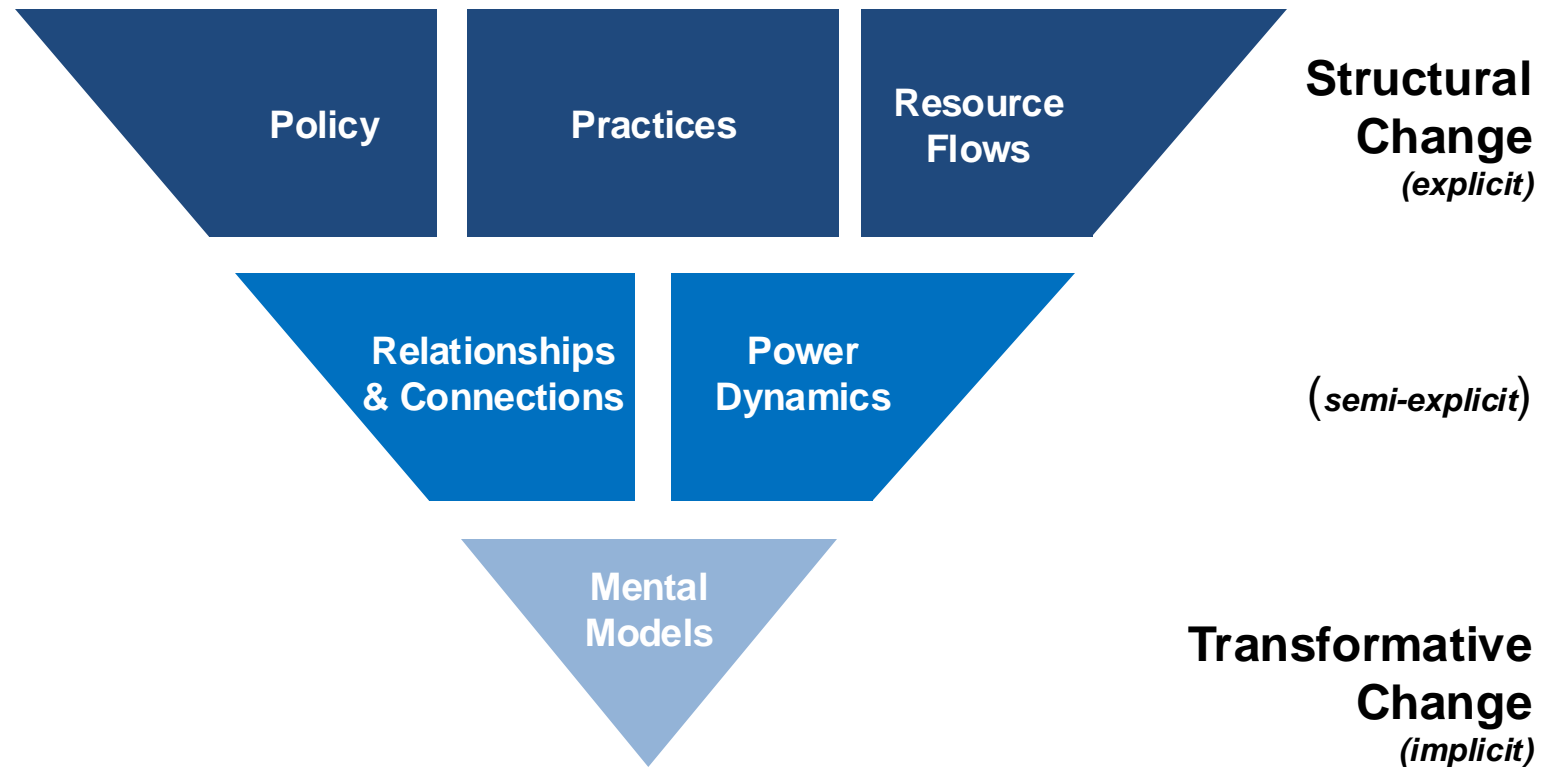
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Help &
Feedback

To shift systems, **cross-sector leaders can influence the conditions for systems change**

Systems Change Conditions



These conditions represent **leverage points** in the system, some of which are more explicit than others

STRUCTURAL CHANGE

explicit

Policies

Government rules, regulations and priorities that guide its and others' actions

Practices

Organizational and practitioner activities that reflect their values and priorities

Resource Flows

How money, people, knowledge and information are allocated and distributed

Relationships & Connections

Quality of connections and communication occurring between system players

Power Dynamics

Which individuals and organizations hold decision-making power, authority, influence

TRANSFORMATIVE CHANGE

implicit

Mental Models

Deeply held beliefs and assumptions that influence one's actions

most explicit

most implicit

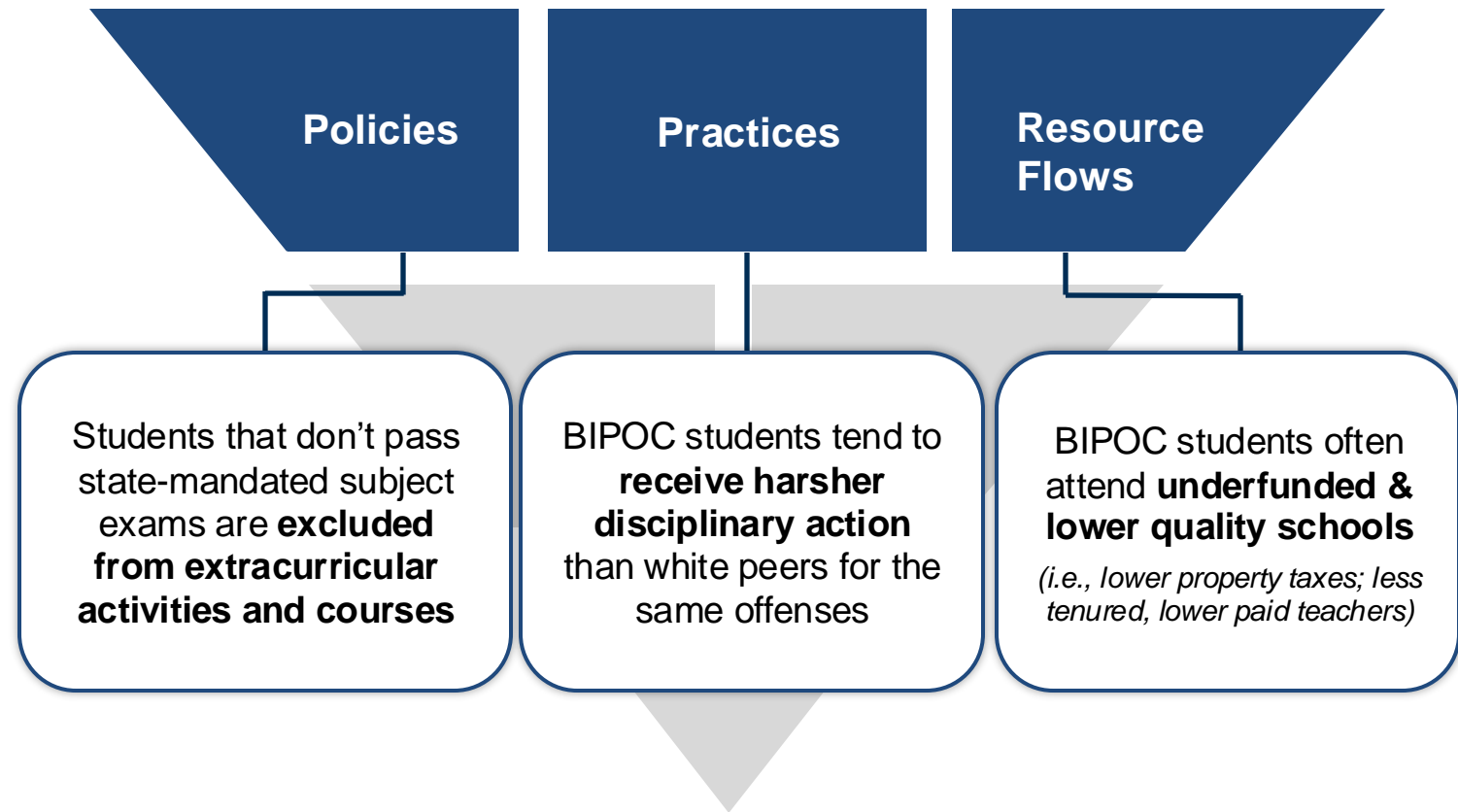
Six Conditions of Systems Change Framework in Action: Diagnosing the Problem

THE CHALLENGE

BIPOC students do not graduate high school college & career ready



DIAGNOSING STRUCTURAL CONDITIONS



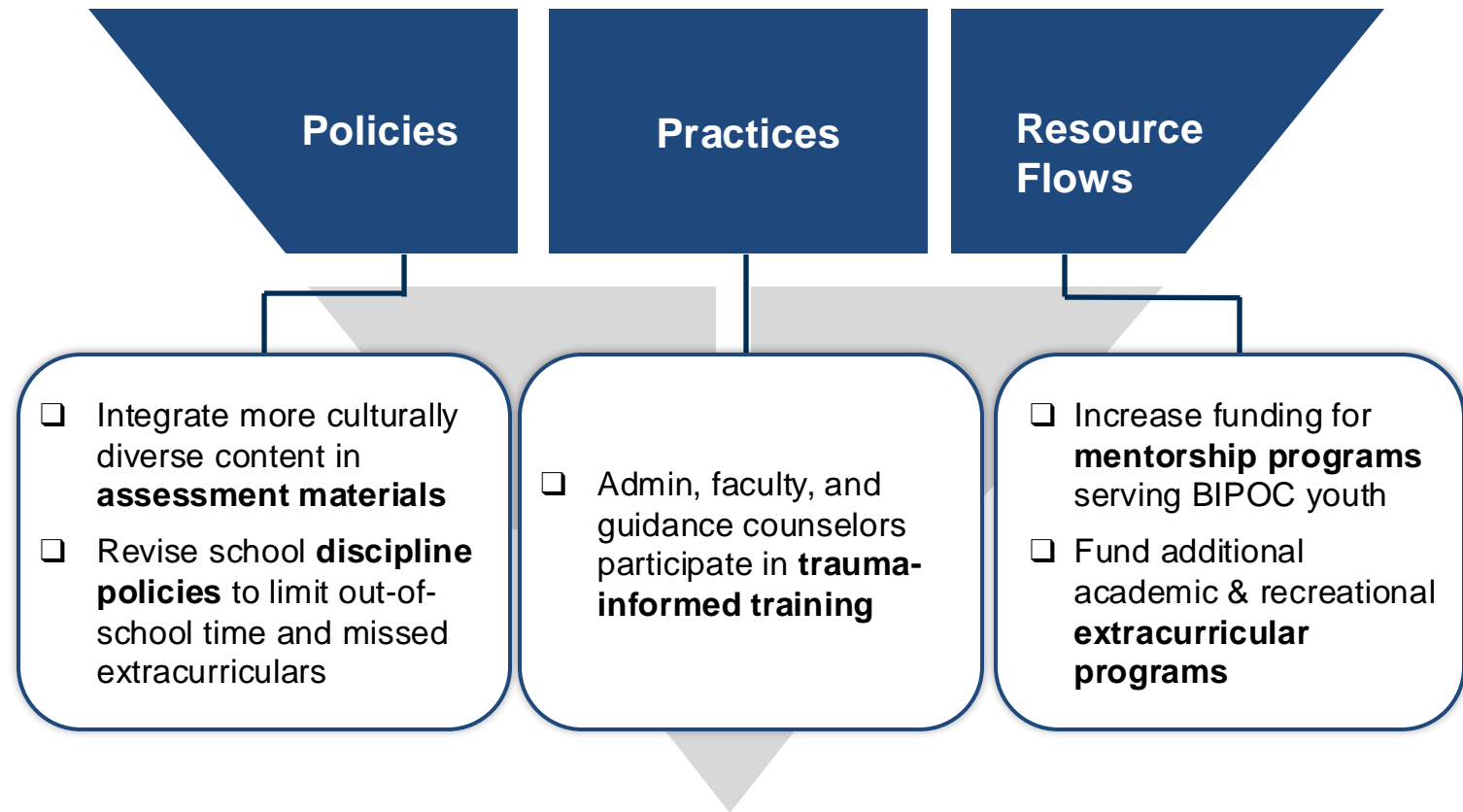
Six Conditions of Systems Change Framework in Action: Developing Strategies

THE AMBITION

Students graduate
high school college &
career ready



STRATEGIES FOR STRUCTURAL CHANGE



Illustrative Only

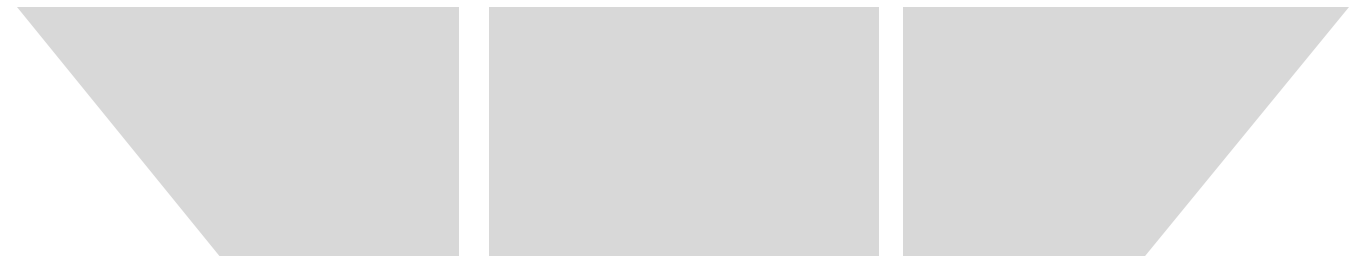
Six Conditions of Systems Change Framework in Action: Diagnosing the Problem

THE CHALLENGE

BIPOC students do not graduate high school college & career ready



DIAGNOSING RELATIONAL CONDITIONS



Relationships

Power Dynamics

College and career advisors lack capacity to engage every HS senior, let alone underclassmen
Schools have **few connections with potential employers**, making HS **internships rare**

Students and families are not engaged in decisions related to the child's school
Teachers, administrators and guidance counselors are not involved in determining HS graduation requirements

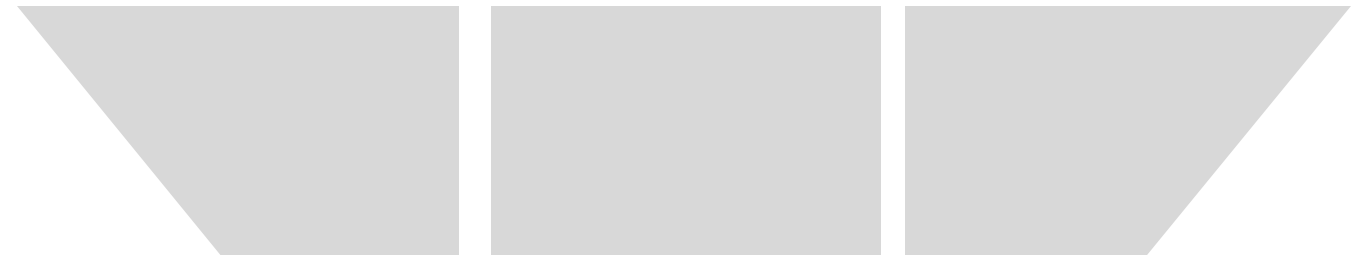
Six Conditions of Systems Change Framework in Action: Developing Strategies

THE AMBITION

Students graduate
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STRATEGIES FOR RELATIONAL CHANGE



Relationships

Power
Dynamics

- Create **cooperative education programs at universities** to provide students with in-depth work experience and early connections to potential employers after graduation

- Invite and prepare students, parents, and business leaders to participate in **decision making bodies** and **advisory boards**

Illustrative Only

Six Conditions of Systems Change Framework in Action: Diagnosing the Problem

THE CHALLENGE

BIPOC students do not graduate high school college & career ready

DIAGNOSING MENTAL MODELS

BIPOC students and their families **feel unable to afford higher education**, and therefore do not plan on applying

BIPOC students and their families **do not feel represented** by their school's leadership, faculty, or curriculum and are therefore less engaged

Non-BIPOC **teachers often have negative mental models about BIPOC students'** capacity for achievement

Mental Models

Six Conditions of Systems Change Framework in Action: Developing Strategies

THE AMBITION

Students graduate
high school college &
career ready



STRATEGIES FOR SHIFTING MINDSETS

- ❑ **Increase awareness of available financial support** for college tuition among students, families, and the collective community
- ❑ **Mandate implicit bias training** for principals, assistant principals, teachers, and guidance counselors

Mental
Models

Systems Change Is Different than Programmatic Work

Systems Change Efforts Often Include:

- A collaborative, unified effort whose bold goals and strategies are achieved by each partner playing its specific role
- A focus on addressing the root causes of social challenges, not just symptoms
- Inclusion of impacted communities and understanding of how current systems create unjust outcomes
- Shared leadership with community engagement and solutions at the core of the work
- Continuous improvement and learning in an ever-changing environment

Systems Change Efforts Do Not Include:

- Only addressing the “symptoms” of social challenges
- (e.g., subsidizing healthcare costs, distributing food boxes)
- Deliver programs through a single organization without coordinating with or influencing others in the system
- Only pursue “outputs” and incremental progress

Pop Quiz!

- Systems Change or Program Change?
 - A coalition collaborates to design and execute an awareness campaign to destigmatize depression for adolescents
 - A city partners with a mobile home provider to offer temporary, low barrier shelter for unhoused individuals
 - Prenatal service providers implement a one-stop-shop referral system to better coordinate services and supports for pregnant mothers

Common pitfalls associated with applying the systems change triangle

You Don't Need to Do It All

One actor is unlikely to meaningfully impact all six conditions; the triangle can help pinpoint persisting gaps to inform and advance new targeted action and/or strengthen the impact of existing activities

Don't Demonize the Top Row or Programmatic Work

Efforts focused on policies, practices, and resources flows (top row) help meet immediate needs in a community and are deeply important to continue supporting on the path to systems change

Remember that Systems Change Is Nonlinear

Change does not unfold linearly; the prioritization of efforts to shift systemic conditions should be informed by an external (opportunities/needs) and internal assessment (assets/capabilities) of the current reality

Always Look Around the Table

It is critically important to have a diverse group of stakeholders involved, especially as personal dimensions (e.g., positional authority, lived experience) impact one's ability to see certain aspects of the system

Collaboration is central to any systems change effort

Engaging in systems transformation requires **getting comfortable with different ways of working together:**

- Finding new ways to **align disparate views**
- Working at the **intersection of issues** to solve problems beyond one's own spheres of influence
- Adopting a **co-creation mindset** vs “driving” solutions
- Shift from static, pre-defined outcomes to **emergent approaches** to respond to evolving circumstances
- **Long-term orientation** and comfort with different measurement approaches
- Shifting from transactional approaches to **relationship-oriented** work based on trust

Collective impact principles are applicable across all social change collaboration efforts

WHAT IS COLLECTIVE IMPACT?

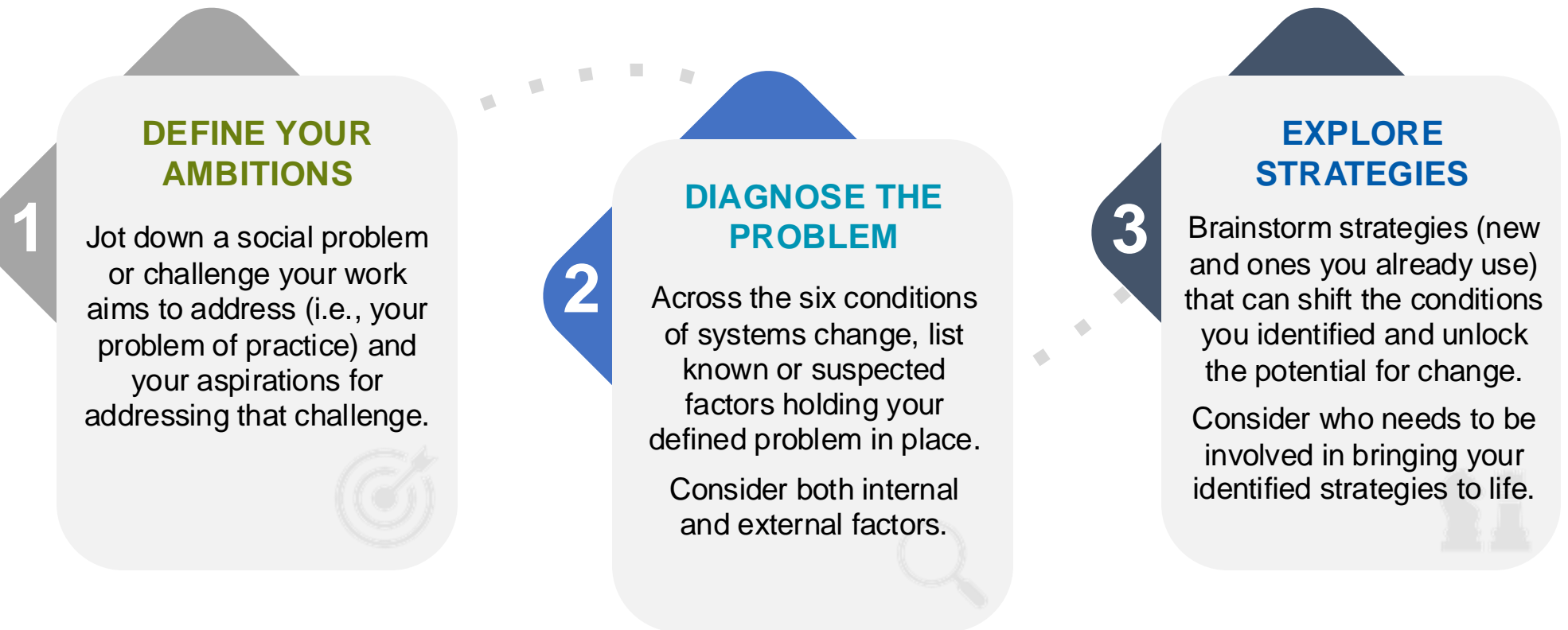
Collective impact is a network of community members, organizations, and institutions that advance equity by learning together, aligning, and integrating their actions to achieve population and systems-level change.

Key Principles of Practice:

1. Design and implement the initiative with a **priority placed on equity**
2. **Center community members** in the collaborative
3. Recruit and co-create with **cross-sector partners**
4. **Use data** to continuously learn, adapt, and improve
5. Cultivate leaders with unique **system leadership skills**
6. Focus on **program and system strategies**
7. **Build a culture that fosters relationships, trust, and respect** across participants
8. **Customize** for local context

Reflection: Applying Systems Thinking to Your Work

We will walk through the three steps outlined below to evaluate a social change issue relevant to your work



Reflection Activity Worksheet

Systems Change Condition	What existing elements are reinforcing the current conditions and hindering our progress?	What strategies can help advance our systems change efforts? Who would need to be involved?
Policies		
Practices		
Resource Flows		
Relationships & Connections		
Power Dynamics		
Mental Models		

Quick Engagement

- For which of the six conditions is it easiest to think about strategies that could shift conditions and unlock the potential for change?
- For which of the six conditions is it most difficult to think about strategies that could shift conditions and unlock the potential for change?

Final Reflection



- **What's going on in the system** you seek to shift? What **systemic conditions** might be holding problems in place?
- **Who is connected in your system?** Where might **strengthening relationships** enhance your transformation effort?
- **Who are your collaborators?** How do you maintain a **shared vision** for change?

Resources

- Understanding Systems Change: An Approach to Impact Outcomes in Arizona
 - <https://vitalysthealth.org/understanding-systems-change/>
- Leverage Points: Places to Intervene in a System, Donella Meadows: A landmark article on systems change that goes deeper on the different conditions in systems and how they are related.
 - <https://donellameadows.org/archives/leverage-points-places-to-intervene-in-a-system>
- Habits of a Systems Thinker, Waters Center for Systems Thinking: An illustrated guide of important systems thinking practices.
 - <https://ttsfilestore.blob.core.windows.net/ttsfiles/habits-single-page-2020.pdf>
- The Groundwater Approach, Racial Equity Institute: A tool that illustrates how structural racism shows up across systems.
 - <https://racialequityinstitute.org/groundwater-approach>
- The Relational Work of Systems Change, Katherine Milligan, Juanita Zerda & John Kania: A recent article by one of the authors of the Water of Systems Change article emphasizing the role of relationships in systems change.
 - https://ssir.org/articles/entry/the_relational_work_of_systems_change

FSG: For Social Good

Stay Connected and Learn More

The Water of Systems Change



White Paper

Read more about FSG's actionable model for social sector institutions interested in creating systems change



Action Learning Exercise

Conduct this activity to explore how you and your organization can pursue large-scale change in a disciplined and holistic manner

Systems Thinking Toolkit

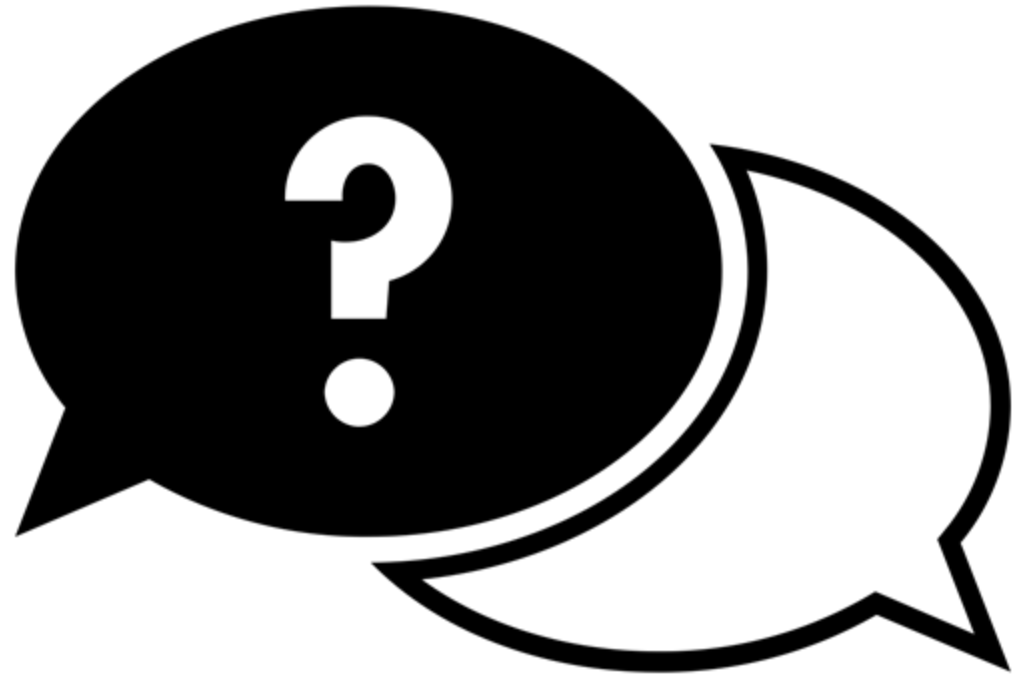


Explore our toolkit for putting systems thinking into practice in your organization



Collective Impact Forum

Connect with CIF for resources, learning events, and coaching that can help advance your collective impact work





REIMAGINING SOCIAL CHANGE

David Martinez III – Systems Change in Action

Welcome to
Jaclyn Pederson, CEO of Feeding Matters

FEEDING MATTERS' SYSTEMS CHANGE CASE STUDY

Pediatric Feeding Disorder: From Advocacy to Identity

*Jaclyn Pederson, MHI
CEO of Feeding Matters*



INTRODUCTION

WHO IS FEEDING MATTERS?

Feeding Matters is dedicated to supporting families and children affected by Pediatric Feeding Disorder (PFD). With Vitalyst's generous funding, we were able to push systemic change by creating PFD as an identity and securing a diagnosis code.



STRUCTURAL CHANGE: ICD-10 CODE FOR PEDIATRIC FEEDING DISORDER

- ▶ **IDENTIFYING ROOT CAUSE**
The path to a code
- ▶ **STRUCTURAL CHANGE**
Policies, practices, resource flow
- ▶ **BARRIERS**
The challenges we experienced



PEDIATRIC FEEDING DISORDER (PFD)

Impaired oral intake that is not age-appropriate and is associated with medical, nutritional, feeding skill, and/or psychosocial dysfunction

▶ PREVALENCE

1 in 37 children under the age of 5

▶ ECONOMIC TOLL

\$1,200 per month on PFD-related expenses

▶ IMPACT

When children are unable to eat they cannot thrive cognitively, physically, or emotionally





RELATIONAL CHANGE: BUILDING PARTNERSHIPS AND STAKEHOLDER COLLABORATION

- ▶ **RELATIONSHIPS & CONNECTIONS**
Did not go it alone
- ▶ **POWER DYNAMICS**
Awareness is key



TRANSFORMATIONAL CHANGE: PFD AS A RECOGNIZED IDENTITY

- ▶ **RESEARCH**
The medical community embracing PFD
- ▶ **GENERAL PUBLIC**
Inclusive of PFD
- ▶ **BARRIERS**
To transformational change

MAY IS PFD

PEDIATRIC FEEDING DISORDER

AWARENESS MONTH

#callitPFD
#ARFIDaware



IMPACT OF THE SYSTEM CHANGE

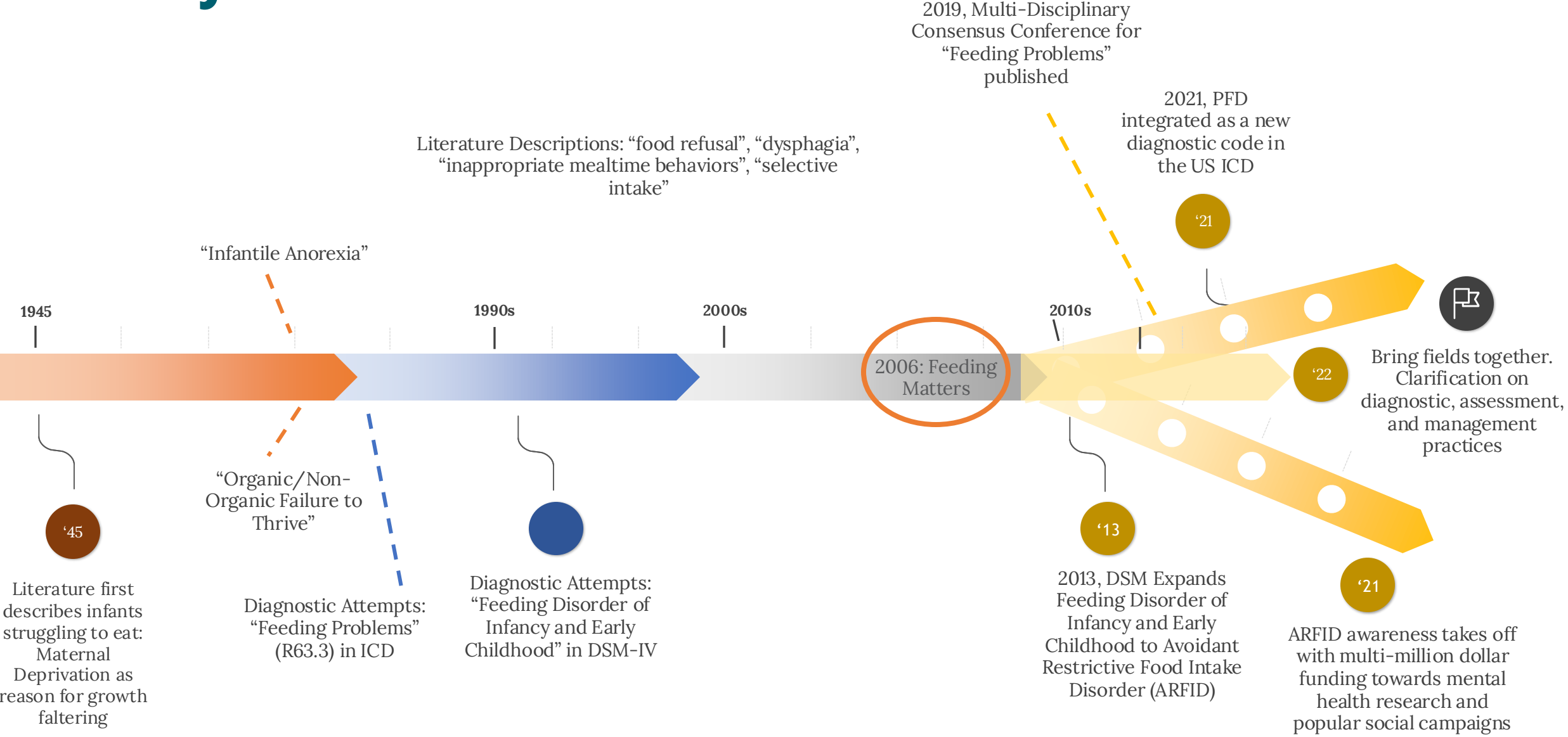


1 IN 37 CHILDREN

IN THE UNITED STATES UNDER THE AGE OF 5
HAVE PEDIATRIC FEEDING DISORDER

MAY IS PFD AWARENESS MONTH

History of ARFID and PFD





2023 CONSENSUS MEETING

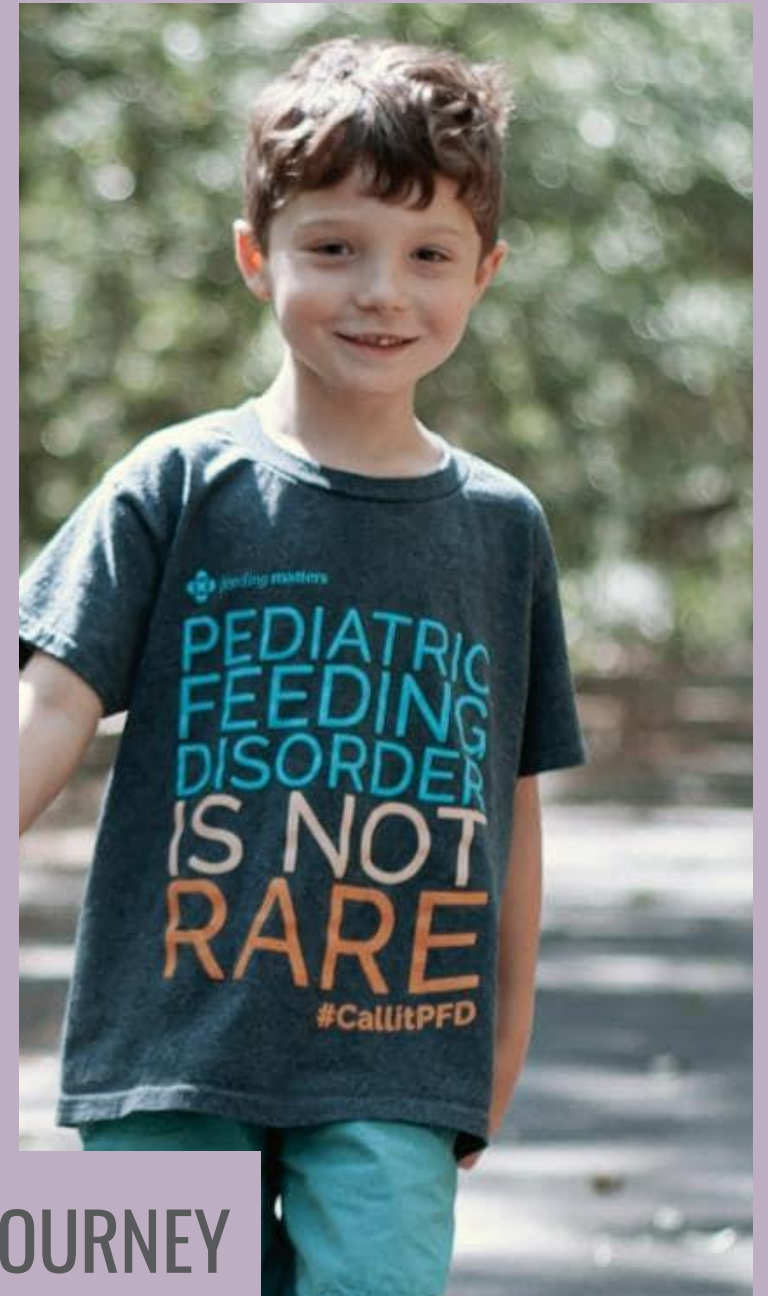
- We can't change what exists, but we can provide clarity
- Both fields need to be working together



2024 CONSENSUS MEETING

- We are doing similar types of treatments
- Main difference is in age and cognitive status of a patient

THE WORK CONTINUES



FUTURE VISION: CONTINUING THE JOURNEY



Jaclyn Pederson, CEO
jpederson@feedingmatters.org

THANK YOU

SUPPORT THROUGH
RESPONSIVE GRANTS

TECHNICAL ASSISTANCE

SPARK

SYSTEMS CHANGE



A close-up, slightly blurred photograph of a person's hand typing on a silver laptop keyboard. The laptop is open and angled towards the right. The background is a plain, light-colored surface.

DISCOVERY

THE DISCOVERY
PROCESS WAS CREATED
TO HELP CONNECT
PARTNERS WITH
APPROPRIATE SUPPORT.

Vitalyst Systems Change Grants

Vitalyst's Systems Change Grants support coalition building to plan & implement their desired systems change.

- **Technical Assistance Grants:**
 - Up to 1 year; up to \$20,000
 - Ongoing review & awards
- **Spark Grants:**
 - 1 year; \$25,000
 - Ongoing review, Fall deadline (10/11) & Spring deadline (5/9)
- **Systems Change Grants:**
 - 3 years; \$175,000
 - **Information Session:** 9/25 from 1-2pm
 - **Submission Portal Opens:** 10/1
 - **Submissions Due:** 11/15



vitalysthealth.org

602.385.6500

Central Park Square
2020 N Central Ave
Suite 720
Phoenix Arizona 85004

